QUARTERLY BUSINESS & SOCIAL IMPACT REVIEW

KuTh CONSULTANTS

INSIGHTS

QUARTERLY NEWSLETTER | NPO ISSUE | OCTOBER 2026

Sector Updates, Verified Results , & Actionable Intelligence



THE DECADE REPORT: Ten Years of Protecting Organisational Resources

From commercial discipline to mission growth - our full review

How verified commercial discipline creates more room for mission, service and growth.

Highlight 1:
NPO SAVINGS ACHIEVED - R6M

Sector efficiency gains identified

(See P.4)

Highlight 2:
CYBER-SECURITY CHECKLIST

5 step breach response

(See P.8)

WHAT'S INSIDE THIS ISSUE

- **Quarterly Commercial Watch:** Identifying Emerging Risks P.5
- **Hidden Operational Leaks:** What sectors have shown large impacts on expenditure P.6
- **KuTh Seal of Approval:** Supplier verification and compliance framework P.11
- **Travel Optimisation:** Take part in our travel demand mapping survey P.9
- **Donor & Funder Oversights:** Take part in our funder research survey P.10

From the Managing Consultant's Office

Every rand entrusted to an NPO already has a job to do.

It may be intended to provide care, protect a community, advance a cause, educate, advocate or simply keep an organisation doing work that would otherwise not be done. When those resources are lost through unnecessary costs, unchecked increases, incorrect billing, outdated contracts or missed opportunities, the loss is not merely financial. It ultimately affects the work the organisation exists to do.

That is why I believe commercial discipline and social purpose should never be viewed as separate things. Protecting an organisation's resources is part of protecting its mission.

Over the years, one of the clearest lessons for us at KuTh has been that significant value is often sitting in places organisations have simply stopped looking: an old contract, a recurring charge, a supplier relationship that has never been revisited, a refund never pursued, or an opportunity for support that has never been asked for.

Our role is to look.

And where we find something, to do something about it.

Through this publication we hope to share some of what we are seeing, what we are learning and, importantly, what is working — not as theory, but through practical examples from organisations doing important work across South Africa.

If one idea in these pages helps an organisation protect more of what it has, recover something it should not have lost, or find value it did not know was available, then the conversation has been worthwhile.

Herritz-Dee Nyambo
Managing Consultant
KuTh Consultants

OCTOBER 2026 BRIEFING

Quarterly Priorities

- Commercial Assurance Audits
- NPO Resource Optimisation
- Cybersecurity Governance
- Programme Travel Research

10 YEARS
SAFEGUARDING RESOURCES

30 Orginisational areas
Specialist advice in 30 orginisational areas

24%
AVG OVERHEAD REDUCTION

The Return of KuTh Insights

People kept asking for the numbers behind the results, so we're publishing them. KuTh Insights is back quarterly — findings, frameworks, and the sector events worth your diary space.

KuTh INSIGHTS NPO SPOTLIGHT

Reach For A Dream Foundation

Empowering Children with Life-Threatening Illnesses Through Hope, Joy, and Healing

Behind every childhood diagnosis of a life-threatening illness lies an overwhelming physical and emotional burden, not only for the young patient but for their entire family. The Reach For A Dream Foundation exists to restore dignity, magic, and courage to these children, offering a vital reminder that tomorrow is worth fighting for. By turning personal wishes into reality, the organisation provides children aged 3 to 18 with a reprieve from gruelling hospital routines and clinical interventions.

Reach For A Dream's impact is built on four comprehensive operational pillars:

- Individual Dream Realisation: Custom experiences designed to inspire courage, from meeting role models to receiving tools and gifts that spark joy.
- Dream Rooms: Dedicated, therapeutic spaces established within paediatric hospital wards across the country, equipped with interactive technology and virtual reality to give patients a comforting escape.
- Laughter Heroes: Hospital-based interventions where performers deliver therapeutic entertainment, puppetry, and magic to lift spirits and support recovery.
- Dream Club: An ongoing post-dream peer support group connecting young fighters and survivors to build resilience and long-term community.

Reach For A Dream delivers measurable psychological uplift and renewed hope to young South Africans facing life-threatening conditions, expanding its presence into state hospitals and remote areas through nationwide community backing. Sustaining this mission relies on corporate and private collaboration, which supporters can champion through CSI initiatives, funding Dream Rooms in public healthcare facilities, or participating in the annual Slipper Day campaign.

Sources Reach For A Dream - More than 30,000 dreams since 1988 Reach For A Dream - Dreams and impact

KuTh INSIGHTS NPO SPOTLIGHT

African Children's Feeding Scheme (ACFS)

Nourishing Potential: Combatting Malnutrition, Elevating Education, and Empowering Communities

Malnutrition and food insecurity remain severe barriers to child survival and cognitive development across South Africa. The African Children's Feeding Scheme (ACFS Community Education and Feeding Scheme) addresses this challenge directly at the grassroots level, operating on the conviction that a child cannot learn, develop, or thrive on an empty stomach. Established to protect vulnerable youth from poverty, ACFS has evolved from an emergency food relief initiative into a multi-tiered development organisation.

ACFS achieves sustainable change across township communities through targeted initiatives:

- Health & Nutrition: Providing thousands of nutritious meals daily to at-risk pre-schoolers and primary school learners to prevent childhood stunting and nutritional deficiency.
- Learning & Cognitive Development: Early childhood stimulation programmes, after-school learning support, and resource hubs that keep children engaged in education through to matric.
- Food Security: Establishing communal food gardens and equipping households with agricultural skills, water infrastructure, and sustainable planting techniques to ensure long-term food availability.
- Sustainable Livelihoods: Skills development, enterprise initiatives, and youth-led economic training that stimulate local township ecosystems and break generational poverty.

Operating through centres in high-need areas like Soweto, Alexandra, Kagiso, and Tsakane, ACFS serves as an essential safety net by providing reliable food distribution, homework supervision, computer literacy, and family counselling. To scale these daily meals and community resources, ACFS relies on institutional and corporate partnerships, which businesses can support through Section 18A-accredited CSI investments, workplace feeding drives, or enterprise development programmes aimed at long-term food self-sufficiency.

Sources ACFS - About the organisation

Verified Impact: Cancer Association of South Africa (CANSA)

54%
Savings achieved

R6 million
Over a Dual Contractual Term

R914,246.42
DIRECT REFUNDS RECOVERED

Operational Challenge & Audit Mandate

Managing multi-facility operations across South Africa introduces severe administrative complexity. CANSA faced cumulative historical billing drift across diverse operational contracts, where legacy rates, unindexed surcharges, and redundant service channels quietly eroded valuable non-profit resources over multi-year cycles.

The KuTh Solution: 15-Point Forensic Review

KuTh Consultants executed a comprehensive commercial assurance review across 15 mandated operational categories. The audit combined forensic billing reconciliation with strategic supplier renegotiation to align active agreements with true operational demand.

Scope of Mandate & Verified Impact Breakdown

Operational Focus	Audit Actions Taken	Verified Outcome
Telecommunications	Identified legacy line charges, unused voice channels, and out-of-bundle rate anomalies.	**31% spend reduction**
Printing & MFP Fleet	Renegotiated device density, maintenance tier pricing, and paper supply contracts.	**R680,000 annual saving**
Logistics & Fleet	Standardised delivery routes, eliminated redundant surcharges, and audited fuel cards.	**18% regional saving**
Historical Billing	Discovered systematic over-billing on historic utility and service provider accounts.	**R914,246.42 cash refund**

Outcome & Direct Mission Impact

By recovering historic overpayments and securing **R6 million in annual recurring savings**, CANSA directly unlocked operational capital without compromising core delivery. These redirected resources immediately reinforced frontline cancer support services, patient care facilities, and community health initiatives nationwide.

Quarterly Commercial Watch: Unannounced Price Drift

Anonymised Commercial Example: Preventing Unannounced Price Drift

In our quarterly review of corporate and non-profit expenditure, unannounced supplier price drift remains one of the largest sources of undetected operational margin loss. Below is an anonymised case study demonstrating how structured quarterly verification protects organisational cash flow.

Case Summary: The Cost of Silent Annual Creep

A mid-sized organisation signed a multi-year service contract covering IT hosting and routine administrative services. Over an 18-month cycle, small unathorised rate increases accumulated without contract alignment, leading to a cumulative unnoticed cost creep of over 21%. KuTh's quarterly commercial watch protocol flagged the discrepancy, enforced the master contract pricing cap, and secured immediate rate locks and credits.

Financial Impact Comparison

Category	Previous Billed Rate	Audited Contracted Rate	Annual Savings Achieved
Telecoms / Data	R 14,250.00 / pm	R 12,500.00 / pm	**R 21,000.00**
Office Services	R 5,890.00 / pm	R 5,398.93 / pm	**R 5,892.84**
Total Verified	—	—	**R 26,892.84**

Step-by-Step Commercial Audit Breakdown

To guard against stealth price increases, financial directors and procurement officers should execute this 4-step quarterly hygiene protocol:

1. **Invoice Baseline Reconciliation:** Directly cross-reference current line-item billing against original signed contract schedules rather than prior-month invoices.
2. **Indexing & Anniversary Audit:** Verify that annual escalations strictly match contracted CPI caps and occur exclusively on anniversary dates.
3. **Out-of-Scope Fee Identification:** Flag ad-hoc administrative surcharges or support fees that fall outside approved master service agreements.
4. **Renewal Window Management:** Maintain an active 90-day notification register to avoid unwanted automatic contract rollovers.

Request a Low-Risk Commercial Hygiene Review

Protect your operational budget from silent price drift and unauthorized rate increases.



Contact us

Where Value Is Found: 9 Key Categories

The 9 Core Areas of Hidden Operational Leakage

Commercial assurance across non-profit and corporate sectors requires systematic scrutiny across all operational expenditure categories. KuTh Consultants evaluates nine core functional pillars to identify unindexed costs, redundant licensing, and contract misalignment.

1. Telecommunications

Data & voice contract rationalisation.

- Mobile fleet audit & line pruning
- Unused bandwidth line elimination

2. Insurance & Risk

Premium alignment & schedules.

- Asset duplication checks
- Fleet insurance structure reviews

3. Printing & MFP

Document solutions & rightsizing.

- Copy rate & click fee audits
- Machine density rationalisation

4. Courier & Freight

Rate card & logistics auditing.

- Volumetric weight verification
- Regional routing surcharge checks

5. Fleet Management

Fuel management & tracking.

- Telematics service fee reviews
- Fuel card transaction hygiene

6. IT Infrastructure

Cloud licensing & maintenance.

- SaaS seat rightsizing
- Legacy software SLA reviews

7. Tax & SARS

Overpaid duties & rebate recovery.

- PBO tax exemption alignment
- VAT & SDL rebate reconciliation

8. Banking & Merchant

Transaction tier restructuring.

- POS interchange rate checks
- Account fee tier optimisation

9. Supplier Contracts

SLA enforcement & escalation.

- Notice period & penalty tracking
- CPI price escalation capping

Selecting Your Mandate Focus

Organisations do not need to audit all nine areas simultaneously. KuTh offers targeted reviews focusing on high-volume spend sectors first, establishing immediate savings before evaluating secondary operational contracts.

KuTh INSIGHTS NPO SPOTLIGHT

CHOC Childhood Cancer Foundation South Africa

Standing Strong Beside Children and Families Battling Cancer and Life-Threatening Blood Disorders

A diagnosis of paediatric cancer or a life-threatening blood disorder places an immense emotional, logistical, and financial strain on families. CHOC Childhood Cancer Foundation South Africa ensures that no child faces this battle alone, working directly with paediatric oncology units nationwide to bridge the gap between clinical treatment and everyday life.

CHOC delivers comprehensive support through four core pillars:

- Accommodation & Transport: Operating CHOC Houses near specialised treatment centres for out-of-town families and providing transport funds to prevent treatment defaults.
- Psychosocial Care: Professional counselling, child-life play therapies, and emotional support to help families navigate trauma.
- Nutritional & Practical Relief: Delivering daily food parcels, hospital kits, and basic essentials to vulnerable households during long-term admissions.
- Early Detection Training: Educating communities and primary healthcare workers on early warning signs to facilitate prompt diagnosis and higher survival rates.

Advocating for patient rights and improved paediatric oncology infrastructure across South Africa, CHOC works with healthcare networks to expand access to equitable, quality treatment for every child. Organisations and individuals can sustain this national impact by sponsoring CHOC Houses through CSI initiatives, participating in the annual Flip Flop Day campaign, or backing early childhood cancer awareness training programmes.

Sources CHOC - About the organisation

KuTh INSIGHTS NPO SPOTLIGHT

CANSA Marks 95 Years by Expanding Care, Support and Hope

From patient-centred care and screening to counselling, advocacy and a new Care Home, the Cancer Association of South Africa's (CANSA) 95th anniversary reflects an organisation that continues to evolve to meet South Africa's cancer burden.
Founded in 1931, CANSA has grown into one of South Africa's leading cancer organisations, with a national footprint spanning research, education, advocacy, screening, care and support.

"As CANSA celebrates its 95th anniversary, we honour the past with gratitude, we serve in the present with compassion, and we continue building for the future with hope and determination," says CANSA CEO Elize Joubert.
"This is a milestone that speaks not only to longevity, but to relevance, resilience and continued impact," she adds.

Future-focused
Joubert explains: "Today, we're not simply looking back at what we have achieved; we are actively building for the future."
A clear example is the establishment of a new CANSA Care Home in Pietermaritzburg, developed in response to a long-standing need for accommodation for out-of-town cancer patients receiving treatment in the region. The project follows the closure of the Schoonies Care Home in Richards Bay and is aimed at supporting patients who would otherwise struggle to access treatment because of the distance, cost and practical burden of travel. For many patients travelling from distant parts of KwaZulu-Natal for radiotherapy or chemotherapy, this kind of practical support can make the difference between completing treatment and defaulting on it.
This future-focused growth reflects CANSA's present-day mission: to ensure that no one affected by cancer has to face it alone.

KuTh INSIGHTS NPO SPOTLIGHT

Down Syndrome South Africa (DSSA)

Championing Equal Rights, Human Dignity, and Full Inclusion for Persons with Down Syndrome

For individuals born with Down syndrome and related intellectual disabilities, systemic societal barriers, limited educational access, and social stigma frequently stand in the way of true independence. Down Syndrome South Africa (DSSA), functioning as the national umbrella body and parent advocacy network, works tirelessly to foster an inclusive society where people with Down syndrome are recognised, respected, and afforded the same fundamental human rights as every other citizen.

DSSA executes its mandate through structured national and regional pathways:

- Family Support & Guidance: Equipping new parents with vital resources, emotional support, and practical care tools from birth.
- Early Childhood Intervention: Supporting critical developmental therapies (speech, occupational, and physical) to achieve key milestones.
- Inclusive Education: Advocating for integrated learning environments where children can learn alongside their peers.
- Skills & Economic Inclusion: Driving vocational training and workplace sensitisation to open real pathways to employment.

Centred on self-advocacy, DSSA empowers young adults with Down syndrome to represent their own interests, speak publicly, and engage with community leaders to shape policy. Businesses can support this mission and foster inclusive workplaces by partnering on corporate employment initiatives, workplace readiness programmes, or directly sponsoring regional therapy and support clinics nationwide.

Cybersecurity: A Strategic Governance Issue

Navigating Modern Security Incident Responsibilities

In 2026, cybersecurity is no longer an isolated IT operational concern; it is a core fiduciary responsibility for boards, executive committees, and NPO trustees. Recent regulatory actions and updated guidance enforce mandatory reporting and strict legal accountability for security compromises.

Regulatory Reality Check (Information Regulator 2026 Guidance)

All security compromises must be reported to the Information Regulator and affected data subjects **irrespective of perceived risk**. 2026 enforcement actions highlight severe legal, financial, and reputational penalties for non-compliance and delayed disclosure.

Executive Breach Response & Governance Checklist

In the event of a suspected security incident, board members and executive leadership must execute this 5-step response protocol:

1. **Contain:** Immediate technical isolation of affected systems, servers, and user accounts to prevent lateral movement. Engage technical forensics.
2. **Record:** Formal, time-stamped documentation of the attack timeline, compromised datasets, and technical actions taken.
3. **Notify:** Direct reporting to the Information Regulator (POPIA requirements) and notification to affected data subjects.
4. **Communicate:** Transparent executive stakeholder briefings, donor advisories, and public communications.
5. **Remediate:** Post-incident control reviews, policy updates, and infrastructure hardening to prevent recurrence.

Cyber Security - The Fine is Not for the Breach

South Africa now accounts for 92% of all ransomware detections in Africa, according to Interpol's 2026 assessment. Most intrusions still begin with a phishing email, and automated scanning means nobody is being singled out, attackers find an unpatched system and software decides the rest.

What boards consistently get wrong is not the defence. It is the reporting.
Section 22 of POPIA requires you to notify both the Information Regulator and the affected data subjects as soon as reasonably possible after discovering a compromise. There is no materiality threshold: every security compromise is reportable, regardless of how minor you judge it. You are not permitted to wait until your investigation is complete, you report what you know and update as you learn.

Since 1 April 2025 notification must go through the Regulator's eServices portal rather than by email, and portal access has to be registered in advance. That registration is not an incident-day task. If you are a financial institution or communications provider, the Cybercrimes Act adds a separate 72-hour duty to report to SAPS.

The consequences follow a clear pattern. Every fine the Regulator has issued, from R100,000 up to R5 million, came after an organisation ignored an enforcement notice. Dis-Chem, the SAPS and TransUnion all suffered significant breaches, engaged properly, remediated, and were not fined.
The breach is rarely what costs you. The silence afterwards is.

Unlocking NPO Programme Delivery Through Travel Optimisation

HerTho Travel & Programme Delivery Optimisation

Across South Africa's NPO sector, vital community support, healthcare outreach, and regional development initiatives are frequently bottlenecked by airfare costs and transport logistics. When field teams cannot reach rural implementation sites, programme outcomes suffer despite adequate project funding.

National NPO Travel Demand Mapping Exercise

KuTh Consultants and HerTho Travel are launching a controlled sector-wide research study to map true programme-linked travel demand, regional route bottlenecks, and funding constraints across South African NPOs.

Notice: Demand-mapping exercise only. Subject to verification; does not constitute a flight guarantee.

ENDANGERED WILDLIFE TRUST
Protecting forever, together.

EWT | RESULTS IN PRACTICE

During KuTh's engagements wth the Endangered Wildlife Trust, three seperate workstreams produced practical outcomes:

TRACKER KuTh's review identified charges that should not have remained on the account. The supplier credited those charges back, while revised items also lowered the ongoing cost and redused future escalations.

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TELECOMS A legacy service that was no longer required was identified. Its cancellation was confirmed, removing the recurring charge from EWT's account.

TRAVEL KuTh approched Airlink on EWT's behalf and progressed the engagement to formal contractual acceptance of a significant travel subsidy.

Correcting past charges. Removing unnecessary cost. Creating new value.

Aligning Donor Oversight with Operational Realities

Donor & Funder Travel Integration

Corporate Social Investment (CSI) leads, institutional grantmakers, and philanthropic foundations often face complex decisions regarding administrative overhead caps versus core delivery needs. Integrating verified travel logistics into grant evaluation ensures that project teams have the necessary mobility without compromising accountability.

1. Evaluating Logistical Expenditure

How grantmakers and corporate CSI programmes analyse travel expenditure to distinguish core field delivery from unnecessary administrative overhead.

2. Verifiable Direct Reporting

Ensuring funded travel expenses are direct, fully verifiable, transparently logged, and directly tied to audited project milestones.

Donor/Funder Survey Overview

Our companion research instrument gathers critical policy data from funding organisations to support structured co-sponsorship models:

- **Travel Funding Criteria:** Testing whether grant frameworks permit air travel within direct operational budgets.
- **Governance & Audit Checks:** Evaluating verification rules, flight logging, and impact reporting required by funders.
- **Verification Requirements:** Establishing transparency protocols to ensure 100% of travel spend aligns with grant objectives

Participate in the Funder Research Study

Help shape sustainable, verified travel funding models for the South African non-profit sector.

COMPLETE FUNDER SURVEY

BEYOND SAVINGS

AIRLINK

Cost reduction is only one way KuTh creates value. Where the opportunity exists, we also approach suppliers and third parties to secure support that can reduce pressure on budgets.

KuTh has successfully secured significant travel support from Airlink for NPO clients. In EWT's case, the engagement progressed to formal contractual acceptance of a significant travel subsidy.

It is an example of value created not by reducing an existing invoice, but by opening an opportunity that was not previously available.

KUTH FINDING VALUE BEYOND THE INVOICE

From Contract Rescue to Contract Prevention

Why KuTh is developing a Seal of Approval for printer procurement.



Concept in development
The KuTh Seal of Approval has not been implemented and no supplier currently holds it. It is being developed as a procurement standard, not a paid endorsement scheme.

The lesson behind the idea

KuTh's printer and office-automation work has repeatedly shown that the most damaging contract is not necessarily an unlawful one. A contract can be valid, signed and enforceable while still placing the customer in a commercially weak position through escalation, minimum billing, service exclusions, finance obligations and difficult exit provisions.
In one of KuTh's most complex supplier-resolution engagements, the client had already unsuccessfully challenged the arrangement twice in the High Court. The eventual solution required forensic reconstruction, operational disentanglement and a different commercial strategy rather than another attempt to fight the same legal battle.

Why wait until the customer is trapped?

The Seal concept moves the control point to the beginning of procurement. It proposes a set of transparent commercial standards that suppliers can elect to meet before they are considered for relevant tenders or preferred-supplier pools. The focus includes clear usage and service pricing, predictable escalation, transparent minimum billing, defined service obligations, understandable finance and ownership arrangements, and fair exit mechanics.

Changing the incentive

The important feature is market access. Where an organisation adopts the Seal requirements as tender-qualification criteria, a supplier that elects not to meet those standards may make itself ineligible for that procurement opportunity. Transparency therefore becomes commercially relevant before signature, rather than something argued about after a dispute.
The Seal is not intended to favour one printer brand over another. KuTh does not propose charging suppliers for qualification or receiving commissions for inclusion. The objective is a common commercial floor against which suppliers can compete on service and value more consistently.

Why printers first - and what happens next

Printer contracts became the natural starting point because KuTh repeatedly encountered inconsistent commercial structures in this category across different client reviews. The next stage is to refine the parameters, engage relevant supplier and industry structures and determine how participating organisations can incorporate the standard into procurement without reducing genuine competition.

The principle
Rescue work will sometimes be necessary. The better outcome is to reduce the need for rescue by making the commercial standard clearer before the organisation commits.

Participate in the Seal of Approval Survey

Give us your thought on the Seal of Approval concept
Does your organisation struggle with similar matters?

Complete the Seal Survey

COMMERCIAL WATCH

Your suppliers bill you every month. We check them every month.

KuTh Consultants is launching Commercial Watch, a subscription service giving organisations ongoing oversight of their supplier billing and contracts.

Each month, clients send us the agreed bills. KuTh checks them against the underlying contracts, rates and commercial terms — looking for incorrect increases, escalation slip, duplicate or continuing charges, lost discounts, out-of-contract fees and other billing discrepancies.

Where billing is correct, we confirm it. Where it is not, we quantify the issue, report it and, where appropriate, prepare and pursue the claim for correction, credit or refund.

Commercial Watch brings the discipline of KuTh's commercial assurance work into a continuous monthly service — without requiring a full KuTh consulting mandate.

Subscription fees are linked to the value of expenditure monitored, starting from 0.5% per month.

We don't assume the bill is wrong.
We make sure it is right.

Commercial Watch by KuTh Consultants
Apply for a Commercial Watch assessment.

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KuTh INSIGHTS NPO SPOTLIGHT

SANCA (South African National Council on Alcoholism and Drug Dependence)

70 Years of Restoring Lives and Healing Communities Affected by Addiction

Established in 1956, the South African National Council on Alcoholism and Drug Dependence (SANCA) is one of South Africa's largest and longest-running non-profit organisations dedicated to substance use disorder prevention and treatment. In 2026, it celebrates its 70th anniversary, marking seven decades of healing, hope, and recovery. Operating across an extensive national footprint, SANCA delivers accessible, non-judgmental care to help individuals, families, and communities overcome the devastating impact of chemical dependency.

SANCA achieves its mission through four vital pillars:

- Awareness & Prevention: Rolling out evidence-based education in schools and communities to curb youth experimentation and address the societal drivers of substance use.
- Clinical Treatment: Providing accredited inpatient and outpatient care, including medical detoxification, psychiatric evaluation, and comprehensive therapeutic support.
- Aftercare & Relapse Prevention: Delivering ongoing peer groups, reintegration assistance, and family counselling to ensure sustained, long-term sobriety.
- Workplace Assistance Programme: Equipping corporate employers with policy development, manager training, and structured wellness interventions to support affected employees.

A Compassionate, Science-Driven Model

Recognising addiction as a treatable health condition rather than a moral failure, SANCA combines clinical expertise with community-based social care. This holistic approach ensures individuals not only break the cycle of substance dependence but also rebuild personal relationships and successfully reintegrate into society.

Partnership and Support

Businesses and donors can expand SANCA's vital work through accredited CSI partnerships, implementing workplace wellness solutions, or sponsoring subsidised rehabilitation beds for individuals in under-resourced communities who would otherwise lack access to professional treatment.

SANCA



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KuTh Group Ecosystem & Subscriptions

The KuTh Group Ecosystem

KuTh Group operates across three specialised business units to provide integrated commercial assurance, logistics infrastructure, and strategic digital publishing:

KuTh Consultants: Turning Operational Waste into Sustainable Bottom-Line Value

Through commercial assurance and procurement reviews, KuTh Consultants analyses corporate expenditure across strategic sourcing, overheads, insurance, and supplier agreements. This forensic approach identifies overbilling, uncompetitive contracts, and structural inefficiencies that quietly erode institutional resources.

KuTh bridges the gap between financial advisory and execution. Rather than delivering passive reports, the practice embeds commercial specialists directly into client environments—translating identified inefficiencies into immediate cash-flow improvements, renegotiated contracts, and measurable bottom-line value.

For non-profit organisations, KuTh provides dedicated, zero-fee community mandates. Qualifying NPOs receive commercial spend reviews, supplier renegotiations, and airline travel facilitation free of commercial risk, keeping vital capital focused on their core missions.

For corporate enterprises, KuTh delivers operational optimisation, contract restructuring, and financial recovery. Backed by proprietary data analytics, every mandate ensures supplier ecosystems remain transparent, compliant, and cost-effective.

Operating as a Level 1 B-BBEE firm, KuTh works under self-funded engagement frameworks—delivering direct returns from operational savings rather than added overhead.

We do not simply identify where your business is losing capital. We step into your operations to secure the recovery and lock in lasting value.

https://www.kuthconsultants.co.za/

HereTho Travel: Turning Identified Savings into Real Travel Value

Through its travel- and tourism-related cost-optimisation mandates, KuTh Consultants reviews expenditure across flights, accommodation, car hire and associated travel services. This work often identifies better supplier arrangements, reduced rates, available concessions and opportunities for organisations to manage their travel more efficiently.

HereTho Travel was established as the practical extension of those mandates. While KuTh identifies and negotiates the commercial opportunity, HereTho helps implement it—turning recommended savings into actual bookings, managed arrangements and measurable value.

For qualifying NPOs, HereTho can facilitate applications for free or subsidised travel through partner airline programmes. Depending on the approval received, this may include fully sponsored airfare or a substantial fare subsidy, with only applicable taxes, charges or the remaining portion payable. All assistance remains subject to the partner airline's criteria, approval and availability. For businesses, NPOs and other organisations, HereTho coordinates flights, accommodation, car hire and ground transport while supporting supplier benchmarking, negotiated pricing, booking changes, cancellations, refunds, reporting, policy alignment and consolidated invoicing.

Operating as a subsidiary of KuTh Consultants within its Level 1 B-BBEE environment, HereTho gives clients one coordinated route from travel-spend review and negotiation through to booking and delivery.
We do not simply identify where you could save. We help put those savings into practice—so your organisation can travel further, with better oversight and greater value.

hthttps://www.herthotravel.co.za/

KuTh Media: Amplifying the Voice and Impact of the NPO Sector

Despite driving essential social change, non-profit organisations frequently lack the visibility, digital footprint, and dedicated marketing resources needed to reach key stakeholders. KuTh Media was created to bridge this divide, serving as a focused platform and creative voice for the NPO sector across modern communication channels.

Operating under the KuTh umbrella, KuTh Media translates grassroots community impact into compelling digital narratives. We ensure causes gain the exposure they deserve through sector-specific newsletters, high-visibility publications, and cohesive cross-platform storytelling.

For non-profit organisations, KuTh Media provides hands-on creative and strategic support to build a credible virtual footprint. Our services cover end-to-end social media management, purpose-driven campaign design, content development, audience growth, and ongoing digital maintenance.

From crafting targeted donor awareness initiatives to managing regular public engagement and brand positioning, we deliver the complete suite of capabilities expected of a full-service media partner—tailored specifically to the realities of mission-driven organisations.

Anchored within KuTh's Level 1 B-BBEE framework, KuTh Media gives the non-profit community a trusted, professional platform to amplify their reach, build donor trust, and drive meaningful engagement.

We do not simply produce content. We build the digital presence and visibility your mission needs to be seen, heard, and supported.

hhttps://www.kuthmedia.co.za/

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KuTh INSIGHTS BREAKING NEWS

Golf With Purpose: Three More Chances to Help a Child's Dream Come True

A day on the golf course can do more than build professional relationships. Through Reach For A Dream's annual Golf Days, businesses and supporters have the opportunity to play with purpose and help create defining moments of joy and hope for children living with life-threatening illnesses.

Founded in 1988, Reach For A Dream works with children aged 3 to 18 to fulfil their deepest wishes, having realised over 30,000 dreams across South Africa. Each experience is designed to bring immediate joy while strengthening a child's courage and optimism during a difficult medical journey.

Following the series kickoff in Durban, the 2026 tour continues across three premier venues:

- Royal Johannesburg Golf Club: 7 October
- Royal Cape Golf Club: 23 October
- Schoeman Park Golf Club (Bloemfontein): 5 November

These events bring the business community together to network, strengthen client relationships, and raise vital funds. Participation extends beyond entering a fourball—companies can get involved through sponsorships, prize contributions, client hosting, employee participation, or direct giving. Every contribution helps Reach For A Dream continue turning hope into reality.



GET INVOLVED Choose one of the remaining 2026 Golf Days and contact Reach For A Dream through its official Dream Golfers page.

Sources Reach For A Dream - Dream Golfers 2026 Reach For A Dream - Dreams and impact Reach For A Dream - More than 30,000 dreams since 1988

KuTh INSIGHTS BREAKING NEWS

Smash for a Cause: Padel, Partnership and Practical Impact

Fast-paced, social and easy to enjoy at almost any skill level, padel is a natural team sport. ACFS is using that energy to support a much bigger goal: helping children and families access nutrition, health, early learning and pathways to sustainable livelihoods.

The ACFS Community Education and Feeding Scheme was founded in 1945 by Bishop Trevor Huddlestone. What began with a simple peanut-butter sandwich and milk has developed into a holistic organisation serving children and families through food security, community centres, early learning, health and nutrition, skills development and youth-focused programmes. ACFS's vision is for every child to reach their full potential.

Smash for a Cause takes place on the Sandton City rooftop at Net Set Padel. Teams will compete in a Team Americano format, with rackets, balls, refreshments and prizegiving included in the R3,000 team fee. Raffles and prizes add to the afternoon's mix of sport, networking and purpose.

Corporate partners can make a larger impact through the R45,000 court-sponsorship option. It includes branding on a dedicated court, visibility across event communications and 10 player tickets, equivalent to five pairs. Sponsors can use the event to engage employees, entertain clients and demonstrate support for ACFS's community programmes.

Whether participants play, sponsor or cheer from the sidelines, their involvement helps ACFS nourish children and strengthen the community environments in which they learn and grow. It is an afternoon designed to build connections on court and create opportunity beyond it.



Sources ACFS - Padel Day 2026 ACFS - About the organisation

KuTh INSIGHTS BREAKING NEWS

CANSA Brings Health Experts and Services to the Workplace

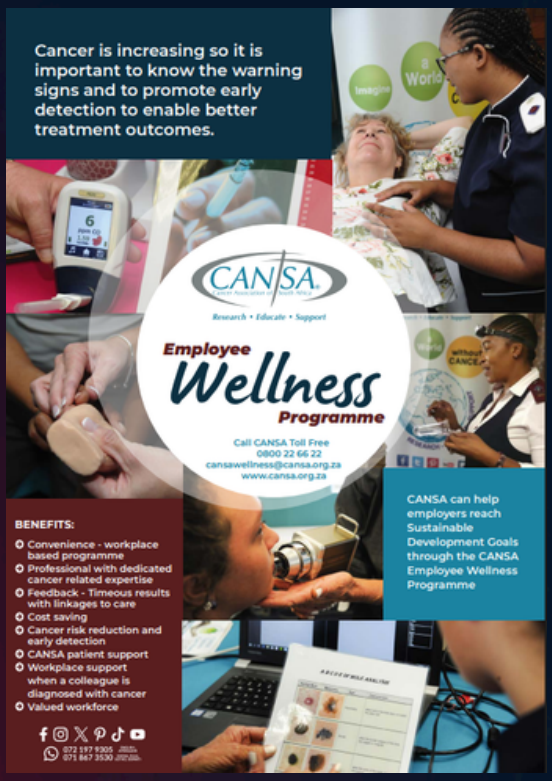
Demanding work schedules, long waiting times, and limited access to healthcare often prevent employees from seeking professional medical advice, leading many to rely on search engines and AI tools for answers. However, online searches are a poor substitute for medical check-ups and can lead to confusion or missed diagnoses. The Cancer Association of South Africa (CANSA) is addressing these barriers by delivering proactive health solutions directly to corporate settings.

By bringing screening and preventive care on-site, companies can reduce absenteeism, protect business continuity, and foster a healthier, more resilient workforce. Early detection significantly improves cancer treatment outcomes and helps ensure that a diagnosis does not have to derail an employee's career. Investing in corporate wellness also advances sustainable development goals around employee well-being, workplace equality, and long-term organisational performance.

CANSA's comprehensive corporate wellness packages are employer-funded, free for staff, and fully tailored to company needs:

- Flexible Scheduling: Initiatives can run as a single-day event, span multiple consecutive days, or recur throughout the year.
- On-Site Screenings: Direct access to professional general health assessments and cancer screenings in the workplace.
- Education & Risk Reduction: Informative talks, interactive exhibitions, self-examination models, and guidance targeting top cancers affecting men and women, alongside non-communicable diseases like diabetes and heart disease.

With South Africa's cancer incidence projected to double to 220,000 new cases annually by 2030, proactive workplace screening has never been more critical. To book a corporate wellness package, businesses can complete CANSA's online booking form or email cansawellness@cansa.org.za. For general support and resources, visit cansa.org.za or call toll-free on 0800 22 66 22.



KuTh INSIGHTS BREAKING NEWS

Have a Heart this October: CHOC Asks South Africans to Turn Awareness into Action

For International Childhood Cancer Awareness Month this September, CHOC Childhood Cancer Foundation SA is calling on South Africans to "Have a Heart" by learning early warning signs and supporting affected youth. While over 80% of children with cancer are cured in high-income nations, fewer than 30% survive in low- and middle-income regions. In South Africa, around 1,000 children and teenagers are diagnosed annually, yet late diagnoses and care barriers persist. Improving awareness and referral pathways is crucial to ensuring young patients receive timely, lifesaving treatment.

CHOC urges families, educators, and communities to recognise the SILUAN Early Warning Signs, where unexplained or persistent symptoms should be promptly assessed by a medical professional:

- S – Seek: Seek medical help early for ongoing symptoms.
- I – Eye: Eye changes, such as a white spot, new squint, sudden blindness, or bulging.
- L – Lump: Swellings in the abdomen, pelvis, head, limbs, testicles, or glands.
- U – Unexplained: Persistent fever over two weeks, weight loss, fatigue, paleness, or easy bruising.
- A – Aching: Bone, joint, or back pain, as well as easy fractures.
- N – Neurological: Balance, speech, or walking changes, regression, persistent headaches, or enlarged head.

Throughout October, the public can take action by learning the signs, wearing a Gold Ribbon, sharing stories of hope, and supporting families. CHOC provides essential relief—including accommodation near treatment centres, transport assistance, psychosocial support, and advocacy—ensuring no family faces the cancer journey alone. Aligning with the WHO's goal of reaching a 60% global survival rate by 2030, you can support or seek guidance via 0800 333 555 or by visiting choc.org.za.



KuTh INSIGHTS BREAKING NEWS

More Than a Diagnosis: Changing the Story of Down Syndrome in South Africa

For too long, Down syndrome has been defined by outdated stereotypes. A genetic diagnosis cannot predict a person's personality, talents, or dreams; what truly matters is equal access to healthcare, inclusive education, and employment. These are not special privileges, but fundamental human rights that allow children and adults with Down syndrome to thrive, contribute, and speak up for their own futures.

October marks National Down Syndrome Awareness Month, anchored by National Down Syndrome Awareness Day on 20 October. Led by Down Syndrome South Africa (DSSA), this year's self-advocate theme, "INCLUDE US, EVERY DAY. EVERYWHERE. EVERY TIME," reminds us that true inclusion goes beyond presence—it requires actively welcoming, hearing, and valuing individuals in classrooms, workplaces, and decision-making rooms.

Key nationwide initiatives will highlight visibility and action throughout the month:

- Be-YOU-tiful Fashion Show: Hosted on 3 October 2026 at Baysville Special School in East London, celebrating confidence, individuality, and self-expression.
- Wear Jeans for Beauty in the Genes: On 20 October, schools and workplaces are invited to wear jeans and purchase an R20 awareness sticker to start vital conversations on inclusion.

Operating under the principle "Nothing About Us Without Us," DSSA has championed equal rights and supported employment since 1986. Real change requires action: speak directly to individuals, dismantle stereotypes, and open doors. To get involved, visit downsyndrome.org.za or reach DSSA at 072 652 2377 or dssaoffice@icon.co.za.



KUTH INSIGHTS | NPO NOTICEBOARD

YOUR ORGANISATION. YOUR NEWS. YOUR PLATFORM.

KuTh Insights is opening its pages to the South African NPO sector. If your organisation has an event, campaign, milestone, fundraising initiative, programme achievement or story that deserves wider visibility, we would like to hear from you.

Events & Fundraisers
Golf days, awareness campaigns, conferences and community events.

Organisation News
Milestones, anniversaries, new programmes and partnerships.

Stories of Impact
Practical stories showing how your organisation is changing lives.

Opportunities for Support
Initiatives where businesses, funders or the public can get involved.

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